

**BROKER
KATIE'S**

MONTHLY NEWSLETTER

Local Happenings Around Lane County & Some Real Estate News

HAPPY FEBRUARY!

Happy 2nd month of 2026! Hope you are well and that your year is starting off great. Take a look at the Lane County local happenings, business news and real estate market updates.



HELLO
FEBRUARY



LOCAL HAPPENINGS

This month around town:

- UO Men's and Women's Basketball
- 1-29th- Food For Lane Co's 11th Annual Grilled Cheese Experience (everywhere)
- 6th- The Joriad North American Truffle Dog Championship
- 7th- Lane Co Saturday Market reopens
- 7th- Love In Oregon Wedding Showcase
- 7-8th-Sweetheart Tea at Shelton McMurphey Johnson House
- 19th- Women and Wine Night @ J.Scott
- 21st- Oregon Logging Conference
- 27th- Casino Night for CASA of LC
- 27th- Florence Crab Crack
- 28-1st-Florence Home and Garden Show



THINGS TO CELEBRATE

Holidays in February:

2nd - Groundhog Day

8th - Super Bowl Sunday

14th - Valentines Day

16th - Presidents Day

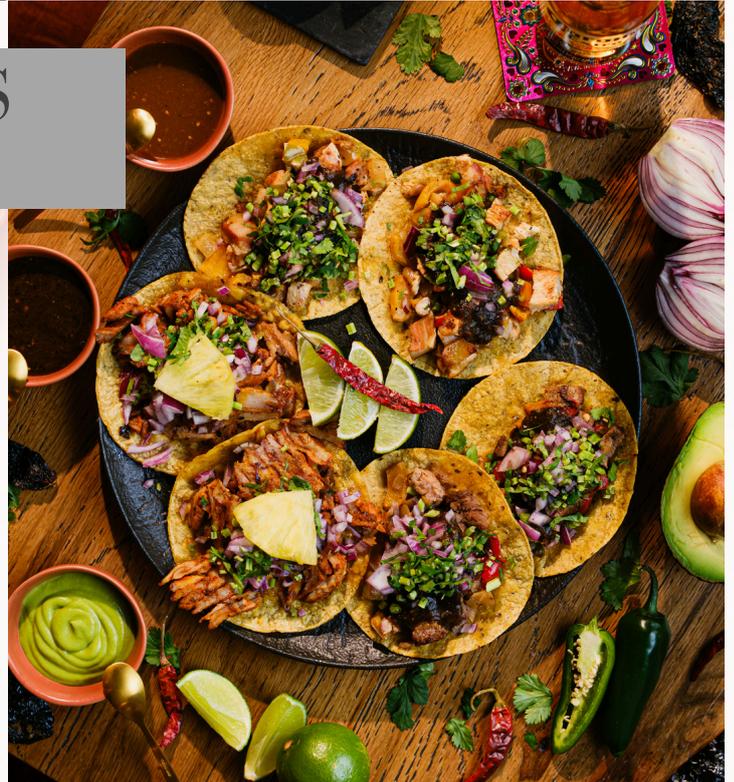


CHOCOLATE TRUFFLE

Check your mailboxes this month. I am sending you a post card that you can redeem at Euphoria Chocolates for a free truffle. It will be good the entire month of February. Head in and pick from a wide selection of locally hand crafted chocolate truffles.

SMALL BUSINESS SPOTLIGHT

This month I wanted to tell you about a new taco place I discovered last month. Dope Tacos. I must tell you, I've been back for them twice! The meat is so flavorful and they have tortillas baked with a cheese crust. They also have birria tacos and more that I will be trying when I go back! They are located in the Sweet Salvage Food Truck Pavilion in Springfield and they have a mobile truck that does events. Let me know if you go or want a date to go with you! *wink wink*



THE LATEST IN HOUSING

Real estate interest rates are currently hovering around 6% for 30yr fixed. Its almost 1% lower than this time last year. The economists predicted rates would be in a slow decline. Many things are playing a role in the rates but we are anticipating another year of slow and steady decline. Inventory levels are about 20% higher than last year giving buyers more choices. Overall sales are up 14% this year as more people are starting to move and often leaving their homes with the low rates from the 2020s into something that works better for them and their household with a higher rate.

2025 PURCHASE

Saying this again... If you bought a house with me in 2025 then I am mailing you a copy of your closing statement this week. You will need this when you go do your 2025 taxes. I like to mail it out at the beginning of the year so you have it at the top of the pile when you go do your taxes soon. Let me know if for some reason you don't get it.

THINGS WITH ME

I know I teased a little last month that I have a trip planned but didn't say where. Next week I am headed to New Zealand and Australia. I can not wait. My real estate clients will all be taken care of and I have a couple listings hitting the market as soon as I get back. I've already had a couple listings close this year and will have a few buyers getting keys before I leave. In other news, I also achieved another top producer award from my company for my sales last year. I want to continue to thank everyone that continues to tell their friends and family about me! I'm so thankful for you.

LETS WRAP UP

As always, thank you for taking the time to read my monthly newsletter. Do you have anything you would like me to include that you think would be valuable? I would love to hear from you. And if you ever want to get together for coffee or happy hour to catch up the invite is always there. I appreciate you all so much! Thanks & have a great month!!