

**BROKER
KATIE'S**

MONTHLY NEWSLETTER

Local Happenings Around Lane County & Some Real Estate News

HELLO DECEMBER

Happy December Everyone! I hope this newsletter finds you well. Are you ready for the December? I'm not! I found some great things around town this month. Take a look.



LOCAL HAPPENINGS



- Every Sat- Indoor Holiday Market
- Fri&Sat- Show shows @ 5th street market
- 1-8th- VRC pet photos with Santa
- 1-20th- Willamette Valley Ornament Hunt
- 4th- Veneta-Fern Ridge Christmas Tree Lighting Ceremony
- 5th- 5th street Pet Photos with Santa Paws
- 5-7th- Christmas in Coburg
- 5th- Tri-County Holiday Light Parades (Junction City, Harrisburg, Monroe)
- 6-7th- Junction City Yule Fest
- 5th- Florence Empty Bowls Show & Shopping
- 6th- Cottage Grove Kick-off to Christmas
- 6th- Springfield Christmas Parade
- 6th- Holiday Tea at Dorris Ranch Living History Farm
- 7th- Picc-A-Dilly Flea Market
- 11th- Veneta Light Parade
- 13th- Breakfast with Santa @RiverRd Community Center
- 13th- Creswell's Winter Lights - Market & Parade
- 13th- Winter Wonderland Skate Party
- 19-24th- Holiday Ballet Nutcracker @ Hult
- 21st- Jingle Bells Run
- 21st- Picc-A-Dilly Flea Market

THINGS TO CELEBRATE

Holidays in December:

- 21st- First Day of Winter
- 25th- Christmas
- 14-22nd- Hanukkah
- 26th-1st- Kwanzaa
- 31st- New Years Eve

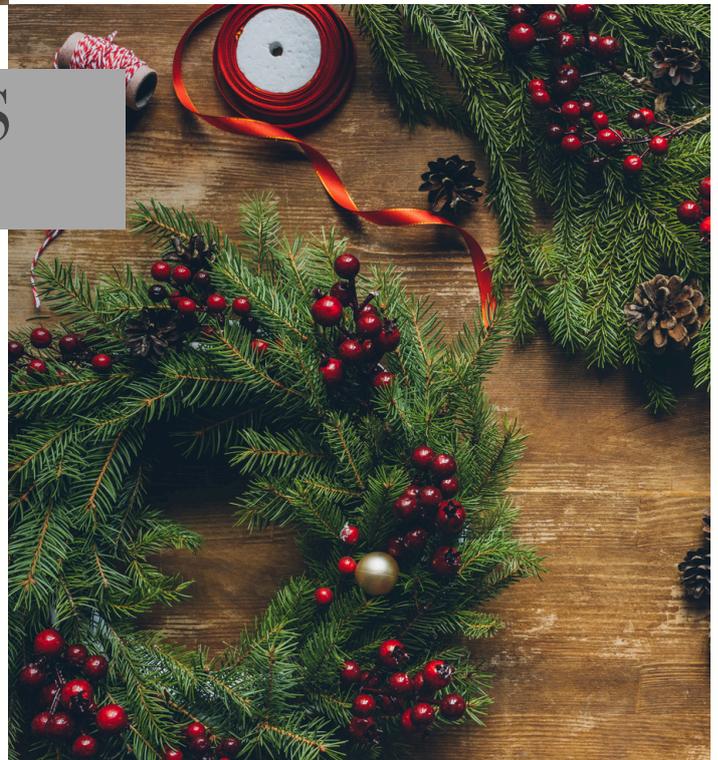


5TH ST FUN

Yearly reminder: Downtown at 5th St market they have many holiday events going on. Nightly they have holiday lights. On weekends they have Santa there for pictures. On the 5th you can bring your pet in for photos with Santa too! Every Fri and Sat you can catch snow falling in the courtyard. Be sure to check out their website for the full calendar of events for the holidays.

SMALL BUSINESS SPOTLIGHT

This month I wanted to highlight the local business Urban Artisan. It is a hands on workshop studio space to make an item lead by a teacher. This season they have a variety of holiday crafts. I am going this week with a group of people to make a holiday wreath. They have a diverse number of workshops throughout the year and have something for everyone! I really loved their charcuterie class. Check them out!



SOME HOUSING

The market is in a sort of pause. Homes are still selling and prices are mostly inching up, but growth has slowed. Mortgage rates recently eased a bit and average 30-year fixed loans are around 6.3-6.4%, which is nudging some buyers back into the market. Because rates and buyer demand are still relatively high, many sellers are lowering prices or sitting tight rather than chasing aggressive offers. Next year rates are expected to continue a slow decline while sales and prices slowly increase.



SHARE THE WARMTH

SHARE *the* WARMTH
WINDERMERE'S ANNUAL
— DONATION DRIVE —

Every year Windermere does a cold weather clothing drive for the local unhoused people in the community. If you have any extra coats, sweaters, blankets, gloves, socks etc around the house that you are able to donate you can drop it by either Windermere location or call me and I will come pick them up from you! Going on now until the 16th. Thanks!!

THINGS WITH ME

I had a lovely time away in the Caribbean on a cruise with my mom last month. I was able to see 3 new island countries I have never been to and seen a couple others for a second time. In the real estate world, I have a few buyers and sellers transacting this month. I should have a new listing coming up this week and I wrote an offer today and I am showing houses all weekend. Don't tell me nothing happens in December!



LET'S WRAP UP

As always, thank you for taking the time to read my monthly newsletter. Do you have anything you would like me to include that you think would be valuable? I would love to hear from you.

And if you ever want to get together for coffee or happy hour to catch up, the invite is always there. I appreciate you all so much! Thank you & have a great month!!

