

**BROKER  
KATIE'S**

# MONTHLY NEWSLETTER

**Local Happenings Around Lane County & Some Real Estate News**

**HAPPY 2024!**

Happy January and New Year! I hope you all had a wonderful time celebrating the new year in your own way. The holidays came and went so fast I totally forgot to get this out the other day. Take a look at what the start of 2024 has in store for you.



## LOCAL HAPPENINGS

This month around town:

- UO Men's and Women's Basketball has started (review schedule online)
- Eugene Saturday Holiday Market
- Weekends- ESC Planetarium shows
- 11-13th- King Tides Watch
- 16th- Hoodoo's Wintervention
- 20th- Bowling Tourney for Meals on Wheels @ Firs bowling
- 21st - Picadilly Flea Market (@ the fairgrounds)
- 25-27th - Florence Winter Music Festival
- 26-28th- Oregon Truffle Festival

## THINGS TO CELEBRATE

Holidays in January:

1st - New Years Day

15th- Martin Luther King Jr. Day







# MARKET PREDICTIONS

Matthew Gardner put out his 10 predictions for 2024 and I wanted to share them here with you. I will also link the video at the bottom for you to watch the points more in depth.

1. Still No Housing Bubble.
2. Mortgage rates will drop but not quickly.
3. Listing activity will rise modestly.
4. Home prices will rise but not much.
5. Home values in markets that had steep declines will recover.

## CONTINUED FROM ABOVE

6. New construction will gain market share.
7. Housing affordability will get worse.
8. Governments needs to continue to take housing and affordability more seriously.
9. Foreclosure activity wont impact the market.
10. Sales will rise but remain at a 15 year low.



## SMALL BUSINESS SPOTLIGHT

I am not sure if you enjoy ethnic foods but I love Indian. My favorite local place to eat it at is Evergreen. Before the pandemic they had a lunch buffet but was removed in 2020 and has not been back since. Well, I just heard they are bringing the buffet back this year on weekends and I am over the moon excited about this news. If you have never had Indian food the buffet is the perfect introduction to see what dishes you may or may not like. You never know until you try! Let me know if you check it out.







## 2023 PURCHASE?

If you bought a house with me in 2023, Thank you! I also wanted to let you know that I will be mailing out a copy of your closing statement for your home purchase. You will need this when you go do your 2023 taxes and I like to mail it out at the beginning of the year so you have it at the top of the pile when you go do your taxes this year. Let me know if you are expecting it and do not get it by the end of the month. (You would have got this when you signed at closing but you may not have it readily available so I like to send a copy.) :)

## THINGS WITH ME

I made some pretty big goals this year for my real estate business. If you have anyone in your life that can use my services to buy or sell. I would be honored to have you connect me. Did you make a new years resolution or a goal? I would love to cheer you on along the way. Let me know!



## LETS WRAP UP

As always, thank you for taking the time to read my monthly newsletter. Do you have anything you would like me to include that you think would be valuable? I would love to hear from you.

And if you ever want to get together for coffee or happy hour to catch up the invite is always there. I appreciate you all so much! Thanks & have a great month!!

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